

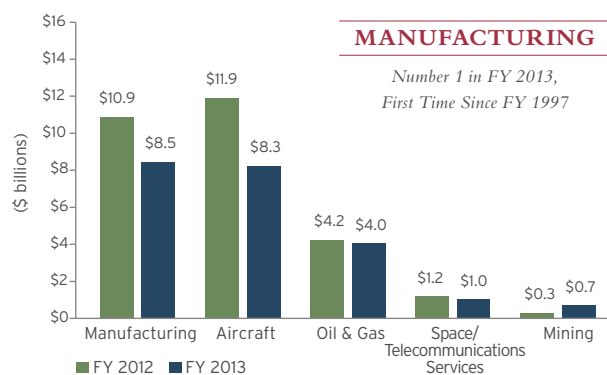
Key Sectors

Ex-Im Bank offers financing products to meet the diverse needs of U.S. exporters producing a broad range of products and services. Several key sectors are achieving strong export growth in global markets.

America produces some of the world's best products, technologies and services that are very competitive in global markets based on their quality and price. Ex-Im's export-financing enables U.S. exporters in a wide variety of sectors to be competitive on the financing as well.

The Bank has identified key sectors with high potential for U.S. export growth: agribusiness, aircraft and avionics, construction, medical technologies, mining, oil and gas, and power generation, including renewable energy. These industries support the needs of emerging and other global markets that offer U.S. exporters some of their best opportunities for sales growth.

AUTHORIZATIONS BY SECTOR, FY 2012 – FY 2013



FY 2013 AUTHORIZATIONS:

- \$11 BILLION to finance exports of all types of U.S.-produced services, including engineering, design, construction, aircraft-engine maintenance, computer software, oil and gas drilling, architecture, transportation services, legal services, training and consulting. (This aggregate figure includes authorizations that are also reported under some other sectors.)
- \$8.5 BILLION for U.S. manufacturing industries (excluding commercial aircraft), surpassing the aircraft sector in authorizations for the first time since 1997.
- \$8.3 BILLION in total financing to support the export of U.S.-made aviation-related manufacturing, including:
 - \$7.9 BILLION in financing to support the export of 106 U.S.-manufactured commercial aircraft to a total of 21 airlines and eight aircraft-leasing companies in 24 different countries, including support for aircraft exports to Russia, Kazakhstan, Poland and Slovakia.
- \$420 MILLION in support of U.S.-manufactured business aircraft and helicopters.
- \$4 BILLION to support U.S. goods and services exports related to oil-and-gas projects development and refining.

SUPPORTING U.S. EXPORTS OF AIRCRAFT-ENGINE MAINTENANCE SERVICES



Delta TechOps, a subsidiary of Delta Airlines, is providing aircraft-engine maintenance services to a Brazilian airline, GOL, with the backing of a \$45.5 million loan guarantee from Ex Im Bank in 2013. This is Ex Im's second authorization supporting Delta TechOps exports to GOL, following an \$84.8 million loan guarantee approved in 2012 that was successfully funded by the capital markets and earned Ex Im Bank an Airfinance Journal "Deal of the Year" award in April.

GOL's maintenance agreement with Delta Air Lines is essential to our existing fleet, which has grown with our operations. The availability of Ex Im Bank-supported financing was an important consideration in our choosing a U.S. provider of these services.

Constantino de Oliveira Junior, GOL CEO

Exporter: Delta TechOps, Atlanta, Georgia

Ex Im Bank Product: Loan Guarantee

Market: Brazil

Jobs Supported: 400

- \$714 MILLION of U.S. agribusiness exports that included agricultural goods and services, including farm equipment, commodities, livestock, chemicals, supplies and services.
- \$700 MILLION for U.S. exports to international mining projects, including \$494.5 million for exports to a copper-mining project in Mongolia.
- \$433 MILLION to support U.S. exports of environmentally beneficial goods and services.
- \$257 MILLION – Nearly 60 percent of environmentally beneficial exports – supported U.S. goods and services to international renewable-energy projects, including authorizations of \$160 million supporting exports of wind-energy turbines from Gamesa Technology Corp. to three separate projects in Honduras, Costa Rica and Uruguay. (See featured story in "Renewable Energy.")
- \$263 MILLION in support of U.S. exports of medical equipment and services, including \$155.4 million for a hospital expansion project in Ghana. (See featured story in "Sub-Saharan Africa.")
- \$253 MILLION to support U.S. exports to power-generation projects around the globe.
- \$105 MILLION (\$65 MILLION in working capital guarantees and \$40 MILLION in export-credit insurance) to provide liquidity and risk protection to U.S. textile mills.